



# Ammar Salah

## Contact Information

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- April 28, 1991

## Education

- Ph. D. in **Business Administration**  
Girne American University,  
Jordan, **2024**
- Master's degree in **Business Administration**  
Girne American University,  
Jordan, **2018**
- Bachelor's degree in **Accounting**  
Yarmouk University,  
Jordan, **2015**

## Languages

- Arabic:** Mother Tongue
- English:** Fluent
- Turkish:** Good

## Skills

- Financial Management
- Budget Planning
- Vendor Negotiation
- Sales Strategy
- Team Leadership
- Regulatory Compliance
- Curriculum Development
- Inventory Management
- Data Analysis
- Quality Assurance
- Risk Management
- Cost Reduction
- Financial Reporting
- Strategic Planning
- Production Oversight
- Customer Satisfaction
- Mentorship
- Process Improvement
- Health & Safety Compliance

## Professional Summary

Dynamic and results-oriented professional with extensive experience in financial management, accounting education, and operational oversight. Proven ability to lead teams and implement strategic initiatives that enhance organizational efficiency and compliance. Skilled in developing curricula and mentoring students, fostering a culture of continuous improvement. Bilingual with strong communication skills, adept at building relationships with stakeholders and driving business growth.

## Work Experience

### Financial and Purchasing Manager

Al Barqawi Pickles Factory, Jordan  
January 2020 - December 2023

- Financial Management:** Oversaw all financial operations, ensuring accurate financial reporting and budget management. Led efforts to optimize cash flow and reduce operational costs.
- Purchasing Strategy:** Developed and implemented purchasing strategies to secure quality products at competitive prices. Managed vendor relationships to enhance supply chain efficiency.
- Sales Management:** Directed sales initiatives to boost revenue growth while maintaining customer satisfaction. Coordinated with marketing to drive effective sales campaigns.
- Team Leadership:** Led a team of financial and sales professionals, fostering collaboration and performance improvement. Conducted regular training sessions to enhance team skills.
- Regulatory Compliance:** Ensured compliance with financial regulations and standards, minimizing risks and penalties. Conducted audits and reviews to maintain high operational integrity.

### Assistant Head of Accounting Department

American Gernah University, Jordan  
September 2016 - June 2022

- Accounting Instruction:** Taught accounting and business management courses, focusing on practical applications and real-world scenarios. Developed curriculum to enhance student learning outcomes.
- Departmental Support:** Assisted in managing departmental operations and supporting faculty in academic initiatives. Coordinated activities to promote department visibility and engagement.
- Student Mentorship:** Provided mentorship to students, guiding them in academic and career decisions. Organized workshops to enhance student skills and knowledge in accounting.
- Curriculum Development:** Participated in the development and revision of accounting courses to align with industry trends. Collaborated with colleagues to improve academic offerings.
- Performance Evaluation:** Evaluated student performance and provided constructive feedback to foster improvement. Assisted in assessments and examinations to maintain academic standards.

## References

Available upon request

### **Production Manager**

Al Barqawi Pickles Factory, Jordan

January 2010 - December 2015

- **Production Oversight:** Managed all aspects of production processes, ensuring efficient operations and product quality. Implemented improvements to streamline workflows and enhance productivity.
- **Quality Control:** Established quality control measures to meet industry standards and customer expectations. Conducted regular inspections and audits to ensure compliance.
- **Staff Management:** Supervised and trained production staff, fostering a culture of safety and efficiency. Scheduled shifts and assigned tasks to optimize labor resources.
- **Inventory Management:** Oversaw inventory levels and coordinated procurement of materials. Maintained accurate records to support production schedules and minimize downtime.
- **Health and Safety Compliance:** Ensured compliance with health and safety regulations to protect employees and maintain a safe working environment. Conducted training sessions on safety practices and protocols.

### **Achievements and Awards**

- **Enhanced Financial Operations:** Streamlined financial processes, leading to more accurate reporting and improved budget management. Developed strategies to optimize cash flow and reduce operational costs effectively.
- **Successful Curriculum Development:** Collaborated on curriculum development to align accounting courses with industry standards, enhancing student engagement and learning outcomes.
- **Effective Team Leadership:** Led a diverse team of financial and sales professionals, fostering collaboration through regular training sessions and mentorship programs to improve team performance.
- **Strengthened Vendor Relationships:** Developed and implemented strategic purchasing practices, improving vendor relationships and securing high-quality products at competitive prices.
- **Implemented Quality Control Measures:** Established rigorous quality control protocols in production to ensure compliance with industry standards, significantly enhancing product quality and customer satisfaction.